

# NATIONAL SELECT

### Adult Readers

DEMOGRAPHIC	(000)	% COMP
Adults	26,483	100%
Women	21,241	80%
Men	5,242	20%
AGE	(000)	% COMP
18-34	5,235	20%
18-49	12,339	47%
25-49	10,781	41%
25-54	13,467	51%
50+	14,144	53%
Median Age	51.4	
HOUSEHOLD	(000)	% COMP
\$50,000+	17,303	65%
\$75,000+	12,489	47%
\$100,000+	9,087	34%
Median HH Income	\$70,758	
MARITAL STATUS	(000)	% COMP
Married	15,848	60%
HOME OWNERSHIP	(000)	% COMP
Own Home	19,286	73%
Median Home Value	\$255,871	
EDUCATION/EMPLOYMENT	(000)	% COMP
Att/Grad College	16,586	63%
Graduated College	8,062	30%
Employed	14,317	54%
CHILDREN	(000)	% COMP
Parent	8,329	32%
Families (Married & Parent)	6,275	24%
Any Child Under 18	10,180	38%
2018 RATES		
P4C Gross Open:		\$465,100
PBW Gross Open		\$385,300

Source: MRI Spring 2017, Base: Adults

Better Homes & Gardens.

For more information, please contact your *BH&G* Account Manager or Andrew Meyerson, Associate Publisher, at 212-522-6542.

LIFE IN COLOR



# NATIONAL SELECT

### Women Readers

DEMOGRAPHIC	(000)	% COMP	
Women	21,241	100%	
AGE	(000)	% COMP	
18-34	3,982	19%	
18-49	9,698 46		
25-49	8,552	40%	
25-54	10,769	51%	
50+	11,543 5.		
Median Age	52		
HOUSEHOLD	(000)	% СОМР	
\$50,000+	13,530	64%	
\$75,000+	9,733 469		
\$100,000+	6,973 3		
Median HH Income	\$68,742		
MARITAL STATUS	(000)	% COMP	
Married	12,498	59%	
HOME OWNERSHIP	(000)	% COMP	
Own Home	15,274	72%	
Median Home Value	\$253,910		
EDUCATION/EMPLOYMENT	(000)	% COMP	
Att/Grad College	13,421	63%	
Graduated College	6,518 31%		
Employed	11,093	52%	
CHILDREN	(000)	% COMP	
Parent	6,791	32%	
Families (Married & Parent)	4,971	23%	
Any Child Under 18	8,254	39%	
2018 RATES			
P4C Gross Open:		\$465,100	
PBW Gross Open		\$385,300	

Source: MRI Spring 2017, Base: Women

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## NATIONAL SELECT

National Select is an edition of *Better Homes & Gardens* that is delivered to five million of the magazine's subscribers. Its readers reflect the *BH&G* full-run audience demographically and geographically. It covers all 50 states and includes the top 30 markets.

This edition provides advertisers with a lower out-of-pocket option to reach consumers across the country.

#### **AUDIENCE MIRRORS FULL-RUN AT A LOWER COST TO ADVERTISERS**

	BH&G NATIONAL SELECT AUDIENCE (000)	% COMP	BH&G AUDIENCE (000)	% COMP
Adults	26,483	100%	37,864	100%
Women	21,241	80%	30,395	80%
Median Age	52		52	
Median HHI	\$70,758		\$67,489	
Own Home	19,286	73%	27,854	74%
Median Home Value	\$255,871		\$225,250	
Influentials*	2,229	8%	2,957	8%
Employed	14,317	57%	21,013	56%
Children in HH	10,180	38%	14,037	37%

<sup>\*</sup>Participated in 3+ public activities in the past 12 months

## REACH MORE CONSUMERS ACROSS THE U.S. IN *BH&G* NATIONAL SELECT THAN NATIONAL EDITIONS OF COMPETITORS

	RATEBASE (000)	AUDIENCE (000)
BH&G National Select	5,000	26,486
Good Housekeeping	4,300	19,869
Woman's Day	3,250	15,990
O, The Oprah Magazine	2,350	9,635
Redbook	2,200	5,443
Real Simple	1,975	7,245

Sources: MRI Spring 2017, Base: Adults Ratebase effective January 2017

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## NATIONAL SELECT CONTINUED

### READERS WITH THE POWER TO MOVE MORE PRODUCT AT RETAIL THAN NATIONAL COMPETITIVE TITLES

BILLIONS OF DOLLARS SPENT IN LAST 12 MONTHS	HOME IMPROVEMENT/ REMODELING	HH FURNISHINGS	CLOTHING
BHG National Select	\$21.1	\$7.4	\$11.9
Good Housekeeping	\$16.3	\$4.8	\$9.0
Woman's Day	\$10.8	\$3.5	\$6.5
Real Simple	\$6.9	\$2.5	\$4.8
O, The Oprah Magazine	\$5.8	\$2.5	\$4.8
Redbook	\$3.3	\$1.3	\$2.8

BILLIONS OF DOLLARS SPENT IN LAST 12 MONTHS	HEALTH & BEAUTY AIDS	CONSUMER ELECTRONICS	VACATIONS*
BH&G National Select	\$3.6	\$21.3	\$31.5
Good Housekeeping	\$2.8	\$13.6	\$22.4
Woman's Day	\$2.3	\$10.7	\$16.3
O, The Oprah Magazine	\$1.3	\$8.0	\$11.4
Real Simple	\$1.3	\$6.7	\$14.5
Redbook	\$832K	\$3.7	\$16.1

<sup>\*</sup>Vacations include domestic and foreign travel Source: MRI Spring 2016, Base: Adults

#### **2018 RATES**

P4C Gross Open:	\$465,100
PBW Gross Open	\$385,300